



TRANSWORLD

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Jacksonville, Florida 32256

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Confidential Customer Profile

Date: _____

Agent: **Bianca Evans**

1. BACKGROUND:

Name: _____ Telephone: (O): _____

(H): _____

(C): _____

Address: _____

E-Mail address: _____

What type of businesses interest you? _____

How long have you been looking? _____

What type of businesses have you looked at? _____

What type are you sure you **don't** want? _____

Why? _____

How soon do you plan to purchase a business? (circle one)

As soon as possible

3-6 mos.

6-12 months

More than one year

2. BUYER CRITERIA:

Motivation for buying? _____

Previous business ownership and/or occupation? _____

Location preferences and travel limitations? _____

Who will assist you in business operation: Family, Partner? _____

What is the minimum Owner Benefit (discretionary earnings) you desire? _____

3. FUNDING:

How do you plan to pay for your purchase? _____

What is your cash down payment range? _____

What is the **minimum** cash you need to take out the business? _____

1. In the first year? _____

2. Annually thereafter? _____

4. FINANCIAL POSITION (Must Complete):

Total Cash \$ _____

Home Equity (i.e. RE minus mortgage) \$ _____

Other Assets: \$ _____

Other Liabilities: \$ _____

Total NET WORTH \$ _____

Current Annual Income: \$ _____

Credit Score: _____

5. OTHER COMMENTS that will help me find the right business for you:

MUST be signed by the potential Buyer to be valid!

X Signature _____

The information represented in this document is true and accurate.

Please Fax to: 800-457-0774

Thank you!

Bianca Evans

Transworld Business Brokers